Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil College Vashi, Navi Mumbai Autonomous College

[University of Mumbai]

Syllabus for Approval

Sr. No	Heading	Particulars
1	Title of Course	F.Y.B.Com (Accounting &Finance)
2	Eligibility for Admission	12th Commerce and equivalent [of recognized Boards]
3	Passing Marks	Minimum 24 In Semester Exam and 16 CIA
4	Ordinances/Regulations (if any)	
5	No. of Years/Semesters	One year/Two semester
6	Level	U.G.
7	Pattern	Semester
8	Status	Revised
9	To be implemented from Academic year	2021-2022



Rayat Shikshan Sanstha's KARMAVEER BHAURAO PATIL COLLEGE, VASHI. NAVI MUMBAI (AUTONOMOUS COLLEGE)

Sector-15- A, Vashi, Navi Mumbai - 400 703

Syllabus for F.Y.B.Com (Accounting & Finance)

Program: B.Com (Accounting & Finance)

Course: F.Y.B.Com (Accounting & Finance)

(Choice Based Credit System with effect from the Academic Year 2021-2022)

B.Com. (Accounting and Finance) Honours Programme Course Structure

F.Y.B.Com. (Accounting & Finance) Honours

(To be implemented from Academic Year- 2021-2022)

No. of Courses	Semester I	Credits	No. of Courses	Semester II	Credits
1	Core Courses (CC)		1	Core Courses (CC)	
UGBAFCC101	Financial Accounting (Elements of Financial Accounting) – I	04	UGBAFCC201	Financial Accounting (Special Accounting Areas) – II	04
UGBAFCC102	Cost Accounting (Introduction and Element of cost) – I	04	UGBAFCC202	Auditing (Introduction and Planning) – I	04
UGBAFCC103	Financial Management (Introduction to Financial Management) – I	04	UGBAFCC203	Innovative Financial Services	04
2	Ability Enhancement Comp Course (AECC)	oulsory	2	Ability Enhancement Comp Course (AECC)	oulsory
UGBAFAECC 104	Business Communication - I	02	UGBAFAECC 204	Business Communication – II	02
UGBAFAECC 105	Foundation Course – I	02	UGBAFAECC 205	Foundation Course – II	02
3	*Elective: Generic (G	E)	3	**Elective: Generic (0	GE)
UGBAFGEC1 06 A UGBAFGEC 106 B	Any one course from the following list of the courses	06	UGBAFGEC 206 A UGBAFGEC 206 B	Any one course from the following list of the courses	06
,	Total Credits	22	Т	Cotal Credits	22

*List of Elec	ctive: Generic (GE)	**List of	Elective: Generic (GE)		
for Seme	ster I (Any One)	for Se	mester II (Any One)		
UGBAFGEC106A	Business Economics – I	UGBAFGEC206 A	Business Regulatory Framework – I		
UGBAFGEC106B	Business Environment	UGBAFGEC207 B	Business Mathematics		
Note: Course selected in Semester I will continue in Semester II					

	FYBAF Honours Syllabus					
		Semester I				
Sr. No.	Course Code	Module/ Topics	Credit	L/Wee k		
1	UGBAFCC1 01	Accounting Standards Issued by ICAI and Inventory Valuation Final Accounts (Manufacturing concern) Departmental Accounts	3	4		
2	UGBAFCC 102	Accounting for Hire Purchase Introduction to Cost Accounting Material Cost Labour Cost Overheads	3	4		
3	UGBAFCC 103	Introduction to Financial Management Concepts in Valuation Leverage Types of Financing Cost of Capital	3	4		
4	UGBAFAE CC 104	Theory of Communication Obstacles to Communication in Business World Business Correspondence Language and Writing Skills	3	4		
5	UGBAFAE CC 105	Overview of Indian Society Concept of Disparity 1 Concept of Disparity 2 The India Constitution Significant Aspects of Political Process and Growing Social Problem in India	2	3		
6	UGBAFGE C 106 A	Business and its Environment Business and Society Contemporary Issues International Environment	3	4		
7	UGBAFGE C 106B	Introduction Demand Analysis Supply and Production Decisions and Cost of Production Market structure: Perfect competition and Monopoly and Pricing and Output Decisions under Imperfect Competition Pricing Practices	3	4		

Note: 1. Blue Highlighted Topic/Course has focus on employability/entrepreneurship/skill development.

2. Green Highlighted Topic/Course is related to local/national/regional & global development needs.

UGBAFCC101-FINANCIAL ACCOUNTING – I (FYBAF SEM I)

B.Com (Accounting & Finance	Semester-I		
Subject Name: Financial Accord	unting-I		
Lectures per week		04	
Credits	04		
		Hours	Marks
Evaluation System	External Examination	2 Hours	60
	Internal		40
	Total		100

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Accounting Standards Issued by ICAI and Inventory Valuation	15
2	Final Accounts (Manufacturing concern)	15
3	Departmental Accounts	15
4	Accounting for Hire Purchase	15
	TOTAL	60

Course Outcomes (CO)

The learner will be able to:-

CO1: Present a Compare and contrast of single and double entry system and prepare Final accounts of proprietary trading conversion (2)*.

CO2: Solve an exercise of final accounts as per conversion method. (4)*

CO3: Prepare accounting for consignment transactions and determine valuation of stock (6)*

CO4: Explain and discuss the meaning and classification of Branch accounting and solve exercise of debtor's method Branch accounting (2)*.

CO5: Compute the loss of stock by Fire and Calculate of claim as per the insurance policy. (3)*

Sr. No.	Modules / Units
1	Accounting Standards Issued by ICAI and Inventory Valuation

1.1	Accounting Standards:					
	Concepts, Benefits, Procedures for Issue of Accounting Standards-Various AS:					
	AS – 1: Disclosure of Accounting Policies					
	(a) Purpose (b) Areas of Policies (c) Disclosure of Policies					
	(d) Disclosure of Change in Policies (e) Illustrations					
	AS – 2: Valuation of Inventories (Stock)					
	(a) Meaning, Definition (b) Applicability (c) Measurement of Inventory					
	(d) Disclosure in Final Account (e) Explanation with Illustrations					
	AS – 9: Revenue Recognition					
	(a) Meaning and Scope (b) Transactions Excluded (c) Sale of Goods					
	(d) Rendering of Services (e) Effects of Uncertainties (f) Disclosure (g) Illustrations					
1.2	Inventory Valuation(Only Theory)					
	Meaning of Inventories, Cost for Inventory Valuation, Inventory Systems : Periodic					
	Inventory System and Perpetual Inventory System, Valuation: Meaning & Importance					
	Methods of Stock Valuation as per AS – 2: FIFO and Weighted Average Method					
	Computation of Valuation of Inventory as on Balance Sheet Date:					
	If Inventory is taken on a Date After the Balance Sheet or Before the Balance Sheet.					
2	Final Accounts					
	Expenditure- (a) Capital (b) Revenue					
	Receipts- (a) Capital (b) Revenue					
	Adjustment and closing entries					
	Final accounts Manufacturing concern					
3	Departmental Accounts					
	Meaning, Bases of allocation of expenses and income/receipt					
	Inter departmental transfer (at cost and invoice price), Stock reserve					
	Departmental Trading and Profit and Loss and Balance sheet					
4	Accounting for Hire Purchase					
	Meaning, Calculation of interest, Accounting for hire purchase transactions by asset					
	purchase method based on full cash price. Journal entries, Ledger account and disclosure					
	balance sheet for hirer and vendor					
	(excluding default, repossession and calculation of price)					

The learner will be able to :-

CO1: Present a Compare and contrast of single and double entry system and prepare Final accounts of proprietary trading conversion (2)*.

CO2: Solve an exercise of final accounts as per conversion method. (4)*

CO3: Prepare accounting for consignment transactions and determine valuation of stock (6)*

CO4: Explain and discuss the meaning and classification of Branch accounting and solve exercise of debtor's method Branch accounting (2)*.

CO5: Compute the loss of stock by Fire and Calculate of claim as per the insurance policy. (3)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

CO PO MAPPING

	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	-		-	-	-	-	2	-	2	2	3
CO2	2	3	-	-	-	-	-	2	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	1	-	-	-	3	-	-	-	-	-	-	-	-	-

UGBAFCC102-COST ACCOUNTING – I(FYBAF SEM I)

B.Com (Accounting & Finance)	Semester-I			
Subject Name: Cost Accounting	g-I			
Lectures per week		04		
Credits	04	04		
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	
	Internal		40	
	Total		100	

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Introduction to Cost Accounting	15
2	Material Cost	15
3	Labour Cost	15
4	Overheads	15
	TOTAL	60

Course Outcomes (CO)

The learner will be able to:-

CO1: Recognize knowledge about principles and the importance of cost accounting. Appreciate the manner in which the cost of the product or service is determined. Analyze cost data and use the information derived to undertake pricing and other management decisions.(4)*

CO2: Explain, illustrate and draw reasoned conclusions using data, in order to solve complicated cost accounting problems.(2)*

CO3: Practice students to communicate effectively when dealing with cost accounting problems looking for Solutions according to the Cost accounting standard.(4)*

CO4: Calculate different levels of inventories, EOQ, Primary and secondary distribution summary (4)*

Sr. No.	Modules / Units			
1	Introduction to Cost Accounting			
	Evolution			
	Objectives			
	Scope of Cost Accounting			
	Importance and Advantages of Cost Accounting			
	Difference between Cost Accounting and Financial Accounting			
	Limitations of Financial Accounting			
	Definitions: Cost			
	Costing and Cost Accounting			
	Classification of Cost on Different Bases			
	Cost Allocation and Apportionment			
	Coding System-Essentials of Good Costing System			
2	Material Cost			
	Material Cost: The Concept			
	Material Control Procedure			
	Documentation			
	Stock Ledger			
	Bin Card			
	Stock Levels			
	Economic Order Quantity (EOQ)			
3	Labour Cost			
	Labour Cost: The Concept			
	Composition of Labour Cost			
	Labour Cost Records			
	Overtime / Idle Time / Incentive Schemes			
4	Overheads			
	Overheads: The Concept			
	Classification of overheads on different bases i			
	Apportionment and Absorption of Overheads			

The learner will be able to:-

CO1: Recognize knowledge about principles and the importance of cost accounting. Appreciate the manner in which the cost of the product or service is determined. Analyze cost data and use the information derived to undertake pricing and other management decisions.(4)*

CO2: Explain, illustrate and draw reasoned conclusions using data, in order to solve complicated cost accounting problems.(2)*

CO3: Practice students to communicate effectively when dealing with cost accounting problems looking for Solutions according to the Cost accounting standard.(4)*

CO4: Calculate different levels of inventories, EOQ, Primary and secondary distribution summary (4)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Exp	(Experimental, Participative, Problem Solving)													
						CO	PO	ИАРР	ING					
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	3	ı		-	-	-	-	3	-	2	2	3
CO2	2	2	-	-	-	2	-	2	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	2	-	-	-	-	-	-	-	-	-

UGBAFCC103-FINANCIAL MANAGEMENT-I (FYBAF SEM I)

B.Com (Accounting & Finance) Hono	Semester-I	Semester-I		
Subject Name: Financial Management	–I			
Lectures per week		04		
Credits	04	04		
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	
-	Internal		40	
		100		

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Introduction to Financial Management	12
2	Concepts in Valuation	12
3	Leverage	12
4	Types of Financing	12
5	Cost of Capital	12
	TOTAL	60

Course Outcomes (CO)

CO1: Identify and explain the key elements of financial management. (5)*

CO2: Analyse the key terms like present value, internal rate of return future value, compound value.(3)*

CO3: Explain the key terms like short term finance certificate of deposit, commercial paper, letter of credit and Treasury bill etc.(2)*

CO4: Describe the basic function of lease financing and hire purchase financing. (5)*

CO5: Solve the practical problem on time value of money. Capital structure. Cost of capital, cost

Note: [1] Remembering, [2] Understanding, [3] Applying, [4] Analyzing, [5] Evaluating, [6] Creating

Sr. No.	Modules / Units
1	Introduction to Financial Management
	Introduction
	Meaning & Definition
	Needs & Importance
	Scope and Objectives
	Profit v/s Value Maximization
2	Concepts in Valuation
	The Time Value of Money
	Present Value
	Internal Rate of Return
	Bonds Returns
	The Returns from Stocks
	Annuity
	Techniques of Discounting
	Techniques of Compounding
3	Leverage
	Introduction EBIT & EPS Analysis, Cost Structure
	Types of Leverages: Operating Leverage, Financial Leverage &Combine Leverage
	Relationship between Operating Leverage and Financial Leverage
	(Including Practical Problems)
4	Types of Financing
	Introduction
	Needs of Finance and Sources: Long Term, Medium Term, Short Term, Long Term
	Sources of Finance, Short Term Sources of Finance
5	Cost of Capital
	Introduction, Definition and Importance of Cost of Capital
	Measurement of Cost of Capital
	WACC (Including Practical Problems)

Course Outcomes (CO)

CO1: Identify and explain the key elements of financial management. (5)*

CO2: Analyse the key terms like present value, internal rate of return future value, compound value.(3)*

CO3: Explain the key terms like short term finance certificate of deposit, commercial paper, letter of credit and Treasury bill etc.(2)*

CO4: Describe the basic function of lease financing and hire purchase financing.(5)*

CO5: Solve the practical problem on time value of money. Capital structure. Cost of capital, cost of debt, cost of equity, and WACC.(4)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	РО3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	-		-	-	-	-	3	-	1	2	3
CO2	3	2	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	2	-	-	-	2	-	-	-	-	-	-	-	-	-

UGBAFAECC104 - BUSINESS COMMUNICATION-I (FYBAF SEM I)

B.Com (Accounting & Finance	Semester-I			
Subject Name: Business comm				
Lectures per week	02	02		
Credits	02			
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	
	Internal		40	
	Total		100	

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Theory of Communication	15
2	Obstacles to Communication in Business World	15
3	Business Correspondence	15
4	Language and Writing Skills	15
	TOTAL	60

Course Outcomes (CO)

CO1: Identify and learn about its various channels and methods and modes.(5)*

CO2: Examine the importance of listening and how to cultivate good listening skills.(1)*

CO3: Mention characteristics and skills of paragraphs writing.(5)*

CO5: Prepare various personnel correspondence like job application letter, preparation of resume etc.(6)*

Sr. No.	Modules / Units								
1	Theory of Communication:								
	Concept of Communication: Meaning, Definition, Process, Need, Feedback,								
	Emergence of Communication as a key concept in the Corporate and Global world								
	Impact of technological advancements on Communication								
	Channels and Objectives of Communication: Channels-								
	Formal and Informal- Vertical, Horizontal, Diagonal, Grapevine								
	Objectives of Communication: Information, Advice, Order and Instruction,								
	Persuasion, Motivation, Education, Warning, and Boosting the Morale of Employees(A								
	brief introduction to these objectives to be given)								
	Methods and Modes of Communication:								
	Methods: Verbal and Nonverbal, Characteristics of Verbal Communication								
	Characteristics of Non-verbal Communication, Business Etiquette								
	Modes: Telephone and SMS Communication 3 (General introduction to Telegram to be								
	given) Facsimile Communication [Fax] Computers and E- communication Video and								
	Satellite Conferencing Introduction to Business Communication Skills								
2	Obstacles to Communication in Business World								
	Problems in Communication /Barriers to Communication:								
	Physical/ Semantic/Language / Socio-Cultural / Psychological / Barriers, Ways to								
	Overcome these Barriers								
	Listening: Importance of Listening Skills, Cultivating good Listening Skills – 4								
	Introduction to Business Ethics:								
	Concept and Interpretation, Importance of Business Ethics, Personal Integrity at the								
	workplace, Business Ethics and media, Computer Ethics, Corporate Social								
	Responsibility								
	Teachers can adopt a case study approach and address issues such as the following so as								
	to orient and sensitize the student community to actual business practices:								
	Surrogate Advertising, Patents and Intellectual Property Rights, Dumping of Medical/E-								
	waste,								
	Human Rights Violations and Discrimination on the basis of gender, race, caste,								
	religion, appearance and sexual orientation at the workplace								
	Piracy, Insurance, Child Labour								
3	Business Correspondence								
	Theory of Business Letter Writing:								
	Parts, Structure, Layouts—Full Block, Modified Block, Semi - Block Principles of								
	Effective Letter Writing, Principles of effective Email Writing,								
	Personnel Correspondence:								
	Statement of Purpose, Job Application Letter and Resume, Letter of Acceptance of Job								
	Offer, Letter of Resignation								
	[Letter of Appointment, Promotion and Termination, Letter of Recommendation (to be								
	taught but not to be tested in the examination)]								
4	T 1 XX7 '44' CH '91								
4	Language and Writing Skills								

Commercial Terms used in Business Communication Paragraph Writing:

Developing an idea, using appropriate linking devices, etc

Cohesion and Coherence, self-editing, etc [Interpretation of technical data, Composition on a given situation, a short informal report etc.]

Activities

- Listening Comprehension
- Remedial Teaching
- Speaking Skills: Presenting a News Item, Dialogue and Speeches
- Paragraph Writing: Preparation of the first draft, Revision and Self Editing, Rules of spelling.
- Reading Comprehension: Analysis of texts from the fields of Commerce and Management

Course Outcomes (CO)

CO1: Identify and learn about its various channels and methods and modes.(5)*

CO2: Examine the importance of listening and how to cultivate good listening skills.(1)*

CO3: Mention characteristics and skills of paragraphs writing.(5)*

CO5: Prepare various personnel correspondence like job application letter, preparation of resume etc.(6)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	РО3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	3	1	-		-	-	-	-	2	-	2	2	3
CO2	3	2	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	2	ı	-	-	-	-	-	-	-	-

UGBAFAECC105 - Foundation of Course -I (FYBAF SEM I)

B.Com (Accounting & Finance) Honours	Semester-I
Subject Name: Foundation of Course –I	
Lectures per week (1 Lecture is 60 minutes)	03
Credits	02

		Hours	Marks
Evaluation System	External Examination	2 Hours	60
	Internal		40
	Total		100

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Overview of Indian Society	12
2	Concept of Disparity 1	12
3	Concept of Disparity 2	12
4	The India Constitution	12
5	Significant Aspects of Political Process and Growing Social	12
	Problem in India	
	TOTAL	60

Course Outcomes (CO)

CO1: Understanding: The students will be able to identify Indian society (5)*

CO2: Remembering: The students will be able to describe the demography and issue of vulnerable groups **(6)***

CO3: Applying: The students will be able to examine the conflicts of society.(4)*

CO4: Remembering: The students will be able to memorize the Indian constitution (6)*

CO5: Understanding: The students will be able to discuss the political processes.(5)*

Sr. No.	Modules / Units							
1	Overview of Indian Society:							
	Understand the multi-cultural diversity of Indian society through its demographic							
	composition: population distribution according to religion, caste, and gender;							
	Appreciate the concept of linguistic diversity in relation to the Indian situation;							
	Understand regional variations according to rural, urban and tribal characteristics;							
	Understanding the concept of diversity as difference.							
2	Concept of Disparity- 1							
	Understand the concept of disparity as arising out of stratification and inequality;							
	Explore the disparities arising out of gender with special reference to violence against							
	women, female feticide (declining sex ratio), and portrayal of women in media;							
	Appreciate the inequalities faced by people with disabilities and understand the issues							
	of people with physical and mental disabilities							
3	Concept of Disparity-2:							
	Examine inequalities manifested due to the caste system and inter-group conflicts							
	arising thereof; Understand inter-group conflicts arising out of communalism;							
	Examine the causes and effects of conflicts arising out of regionalism and linguistic							
	differences							
4	The Indian Constitution:							

	Philosophy of the Constitution as set out in the Preamble;						
	The structure of the Constitution-the Preamble, Main Body and Schedules;						
	Fundamental Duties of the Indian Citizen; tolerance, peace and communal harmony as						
	crucial values in strengthening the social fabric of Indian society; Basic features of the						
	Constitution						
5.	Significant Aspects of Political Processes:						
	The party system in Indian politics;						
	Local self-government in urban and rural areas;						
	Local self-government in urban and rural areas;						
	Local self-government in urban and rural areas; the 73rd and 74th Amendments and their implications for inclusive politics;						

CO1: Understanding: The students will be able to identify Indian society (5)*

CO2: Remembering: The students will be able to describe the demography and issue of vulnerable groups (6)*

CO3: Applying: The students will be able to examine the conflicts of society.(4)*

CO4: Remembering: The students will be able to memorize the Indian constitution (6)*

CO5: Understanding: The students will be able to discuss the political processes.(5)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	3	2	-		-	-	-	-	2	-	2	2	3
CO2	2	2	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	3	-	-	-	-	-	-	-	-	-

$\label{eq:commerce} \mbox{ UGBAFGEC106A-COMMERCE (BUSINESS ENVIRONMENT)} - \mbox{I(FYBAF SEM I)}$

B.Com (Accounting & Finance) Honor	Semester-I			
Subject Name Commerce (Business En				
Lectures per week	Lectures per week			
Credits		06		
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	

Internal	 40
TOTAL	 100

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Business and its Environment	15
2	Business and Society	15
3	Contemporary Issues	15
4	International Environment	15
	TOTAL	60

Course Outcomes (CO)

CO1: Discuss Types of Business Environment Corporate culture and Social Responsibility.(5)*

CO2: Analyse Social Audit and Consumerism.(3)*

CO3: Identify PESTEL analysis and SWOC.(5)*

CO4: Design Business objectives and strategies for going global.(1)1

CO5: Differentiate between social, legal, technical and allied environments.(3)*

Sr. No.	Modules / Units					
1	Business and its Environment					
	a)Introduction to Business-Meaning &Definition					
	b)Business Objectives, Dynamics of Business and its Environment, Types of Business					
	Environment					
	c) Environmental Analysis: Importance, Factors, PESTEL Analysis, SWOC Analysis.					
2	Business and Society					
	a) Business Ethics:					
	Meaning & Definition					
Nature and Scope of Ethics,						
	Ethical Dilemmas,					
	Corporate Culture and Ethical Climate					
	b) Development of Business Entrepreneurship: Entrepreneurship and Economic					
	Development, Micro, Small and Medium Enterprises Development (MSMED) Act,					
	2006, Entrepreneurship as a Career Option					
	c) Consumerism and Consumer Protection: Consumerism in India.					
3	Contemporary Issues					
	a) Corporate Social Responsibility and Corporate Governance:					
	Social Responsibility of Business, Ecology and Business, Carbon Credit					
	b) Social Audit: Evolution of Social Audit, Benefits of Social Audit,					
	Social Audit v/s Commercial Audit					

4	International Environment
	a) Strategies for going Global: MNCs and TNCs, WTO
	b) Foreign Trade in India- Balance of Trade, FDI Investment Flows and its Implication
	for Indian Industries
	Managing changes in Business Environment

CO1: Discuss Types of Business Environment Corporate culture and Social Responsibility.(5)*

CO2: Analyse Social Audit and Consumerism.(3)*

CO3: Identify PESTEL analysis and SWOC.(5)*

CO4: Design Business objectives and strategies for going global.(1)1

CO5: Differentiate between social, legal, technical and allied environments.(3)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	-		-	-	ı	ı	2	1	2	2	3
CO2	2	2	-	-	-	-	-	2	ı	-	1	-	1	ı
CO3	2	•	•	•	1	1	•	ı	ı	-	1	-	ı	ı
CO4	-	-	•	-	-	-	-	1	ı	-	1	-	1	1
CO5	3	-	1	-	3	-	-	1	ı	-	1	-	1	1

UGBAFGEC106B-BUSINESS ECONOMICS – I (FYBAF SEM I)

B.Com (Accounting & Finance) Honor	Semester-I				
Subject Name: Business Economics – I					
Lectures per week (1 Lecture is 60 minu	Lectures per week (1 Lecture is 60 minutes)				
Credits	06				
		Hours	Marks		
Evaluation System	External Examination	2 Hours	60		
	Internal		40		
	Total		100		

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Introduction	10
2	Demand Analysis	10

3	Supply and Production Decisions and Cost of Production	15
4	Market structure: Perfect competition and Monopoly and Pricing	15
	and Output Decisions under Imperfect Competition	
5	Pricing Practices	10
	TOTAL	60

CO1: Define the basic concept in microeconomic theory. (6)*

CO2: Understand basic tools opportunity cost principle-incremental and marginal concepts.(5)*

CO3: Calculate price income and cross elasticity.(4)*

CO4: Compare different concepts of functional and marginal relations.(3)*

CO5: Evaluate the concept of law of demand and law of supply strategy of an economics. (2)*

Note: [1] Remembering, [2] Understanding, [3] Applying, [4] Analyzing, [5] Evaluating, [6] Creating

Sr. No	Modules/units							
Unit I	Introduction							
	Scope and Importance of Business Economics - basic tools- Opportunity Cost							
	principle- Incremental and Marginal Concepts. Basic economic relations - functional							
	relations: equations- Total, Average and Marginal relations- use of Marginal analysis							
	in decision making, The basics of market demand, market supply and equilibrium							
	price- shifts in the demand and supply curves and equilibrium							
Unit II	Demand Analysis							
	Demand Function - nature of demand curve under different markets Meaning,							
	significance, types and measurement of elasticity of demand (Price, income cross and							
	promotional)- relationship between elasticity of demand and revenue concepts							
	Demand estimation and forecasting: Meaning and significance - methods of demand							
	estimation : survey and statistical methods (numerical illustrations on trend analysis							
	and simple linear regression)							
Unit III	Supply and Production Decisions and Cost of Production							
	Production function : short run analysis with Law of Variable Proportions Production							
	function with two variable inputs- isoquants, ridge lines and least cost combination of							
	inputs- Long run production function and Laws of Returns to Scale - expansion path -							
	Economies and diseconomies of Scale.							
	Cost concepts: Accounting cost and economic cost, implicit and explicit cost, fixed							
	and variable cost - total, average and marginal cost - Cost Output Relationship in the							
	Short Run and Long Run (hypothetical numerical problems to be discussed), LAC and							
	Learning curve - Break even analysis (with business applications)							
Unit IV	Market structure: Perfect competition and Monopoly and Pricing and Output Decisions							
	under Imperfect Competition							

	short run and long- run equilibrium of a firm under Monopoly						
	Monopolistic competition: Equilibrium of a firm under monopolistic competition,						
	debate over role of advertising (topics to be taught using case studies from real life						
	examples)						
	Oligopolistic markets: key attributes of oligopoly - Collusive and non collusive						
	oligopoly market - Price rigidity - Cartels and price leadership models (with practical						
	examples)						
Unit V	Pricing Practices						
C III V							
	Cost oriented pricing methods: cost – plus (full cost) pricing, marginal cost pricing,						
	Cost oriented pricing methods: cost – plus (full cost) pricing, marginal cost pricing, Mark up pricing, discriminating pricing, multiple – product pricing - transfer pricing						

CO1: Define the basic concept in microeconomic theory. (6)*

CO2: Understand basic tools opportunity cost principle-incremental and marginal concepts.(5)*

CO3: Calculate price income and cross elasticity.(4)*

CO4: Compare different concepts of functional and marginal relations.(3)*

CO5: Evaluate the concept of law of demand and law of supply strategy of an economics. (2)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	РО3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	-		-	-	ı	-	2	-	3	2	3
CO2	2	2	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	1	ı	ı	1	ı	ı	1	ı	•	•	-	-	-
CO4	-	1	ı	ı	1	ı	ı	1	ı	•	•	-	-	-
CO5	3	-	-	-	2	-	-	-	-	-	-	-	-	-

Syllabus of Courses of F.Y.B.Com (Accounting and Finance) Honours Programme at Semester I <u>Reference Books</u>

- Introduction to Accountancy by T.S. Grewal, S.Chand and Company (P) Ltd., New Delhi
- Advance Accounts By Shukla and Grewal, S.Chand and Company (P) Ltd., New Delhi
- Financial Accountancy for Management ByDr.DineshHarsalekar, Multitech. Publishing Co. Ltd. Mumbai
- Modern Accountancy By, Mukherjee and Hanif, Tata Mc. Grow Hill and Co.Ltd, Mumbai
- Financial Accounting By V. Rajasekaran, Pearsan Publications, New Delhi

UGBAFCC102-COST ACCOUNTING - I

- Cost Accounting By, C.S. Rayadu, Tata Mc, Grow Hill and Co. Ltd. Mumbai
- Cost Accounting By, Ravi M. Kishor, Taxmall Ltd., New Delhi
- Cost Accounting by S.P.Jain and K.L.Narang, KalyaniPublishres Ludhiana
- Modern Cost and Management Accounting by M. Hanif Tata Mc, Grow Hill and Co. Ltd. New Delhi.
- Advanced Cost and Mnagement Accounting: Problems and Solutions by V.K.Saxena and C.D.Vashist, S.Chand and Co. Pvt.Ltd., New Delhi

UGBAFCC103-FINANCIAL MANAGEMENT-I

- Fundamentals of Financial Management by D. Chandra Bose, PHI Learning Pvt. Ltd., N Delhi
- Fundamentals of Financial Management by Bhabotosh Banerjee, PHI Learning Pvt. Ltd, Delhi
- Fundamentals of Financial Management by Vyuptakesh Sharma, Pearson Education, N Delhi
- Fundamentals of Financial Management by J.C. Van Horne, Prentice Hall of India, New Delhi
- Financial Management: Text and Problems by M.Y. Khan and P.K. Jain, Tata McGraw Hill, New Delhi

UGBAFAECC104-BUSINESS COMMUNICATION-I

- Balan, K.R. and Rayudu C.S. (1996) Effective Communication, Beacon New Delhi
- Banerjee, Bani P (2005) Foundation of Ethics in Mangement Excel Books 10.Businessworld Special Collector's Issue: Ethics and the Manager
- Barkar, Alan(1993) Making Meetings Work, Sterling Publications Pvt. Ltd., New Delhi
- Basu, C.R. (1998) Business Organisation and Management, T.M.H. New Delhi
- BoveeCourtland,L and Thrill, John V(1989) Business Communication, Today McGraw Hill, New York, Taxman Publication

UGBAFAECC105-Foundation of Course -I

- Indian Society and Culture, Vinita Padey, Rawat Pub (2016)
- Social Problems in India, Ram Ahuja, Rawat Pub (2014)
- Faces of Feminine in Ancient ,medivial and Modern India, Mandakranta Bose Oxford University
- National Humana rights commission- disability Manual
- Rural, Urban Migration: Trends, challenges & Strategies, S Rajagopalan, ICFAI- 2012
- Regional Inequilities in India Bhat L S SSRD- New Delhi
- Urbanisation in India: Challenges, Opportunities & the way forward, I J Ahluwalia, Ravi Kanbur, P K Mohanty, SAGE Pub (2014)
- The Constitution of India, P M Bakshi 2011

UGBAFGEC106A-COMMERCE (BUSINESS ENVIRONMENT) – I

- Business Environment Text and Cases by M.B. Shukla, Taxman Publications, New Delhi
- Global Economy and Business Environment by Francis Cherunilam, Himalaya Publication House, Mumbai
- Business Environment: Text and Cases by Francis Cherunilam, Himalaya Publication House, Mumbai\
- Indian Economy by Dutt and Sundaram, S. Chand and Company Pvt. Ltd., New Delhi Essentials of Business Environment by K. Aswathappa, Himalaya Publication House, Mumbai

UGBAFGEC106B-BUSINESS ECONOMICS - I

- Mehta, P.L.: Managerial Economics Analysis, Problem and Cases (S. Chand & Sons, N. Delhi, 2000)
- Hirchey .M., Managerial Economics, Thomson South western (2003)
- Salvatore, D.: Managerial Economics in a global economy (Thomson South Western Singapore, 2001)
- Frank Robert.H, Bernanke. Ben S., Principles of Economics (Tata McGraw Hill (ed.3)
- Gregory Mankiw., Principles of Economics, Thomson South western (2002 reprint)
- Samuelson & Nordhas.: Economics (Tata McGraw Hills, New Delhi, 2002)

FYBAF Syllabus								
Semester II								
	Course							
Sr. No.	Code	Module/ Topics	Credit	L/Week				
		Accounting from Incomplete Records						
1	UGBAFCC	Consignment Accounts	3	4				
1	201	Branch Accounts	3					
		Fire Insurance Claims						
2	UGBAFCC	Introduction to Auditing	3	4				
2	202	Audit Planning, Procedures and Documentation						

		Auditing Techniques		
		Internal Audit		
		Introduction to Traditional Financial Services		
2	UGBAFCC	Issue Management and Securitization	3	4
3	203	Financial Services and its Mechanism	3	-
		Consumer Finance and Credit Rating		
		Presentation Skills		
4	UGBAFAEC	Group Communication	3	4
4	C 204	Business Correspondence	3	-
		Language and Writing Skills		
		Globalisation and Indian Society		
		Human Rights		
5	UGBAFAEC	JGBAFAEC Ecology C 205 Understanding Stress and Conflict		
3	C 205			3
		Managing Stress and Conflict in Contemporary Society		
		Law of Contract 1872		
	UGBAFGEC	Sale of Goods Act 1930	3	4
6	C 206A	Negotiable Instrument Act 1881		
		Consumer Protection Act 1986		
		Ratio, Profit and Loss		
7	UGBAF	Interest and Annuity		
7	GECC206B	GECC206B Shares and Mutual Fund		4
		Introduction to Statistics		
		_		_

Note: 1. Blue Highlighted Topic/Course has focus on employability/entrepreneurship/skill development.

2. Green Highlighted Topic/Course is related to local/national/regional & global development needs.

UGBAFCC201-FINANCIAL ACCOUNTING – II (FYBAF SEM II)

B.Com (Accounting & Finance) Honours	·II	
Subject Name: FINANCIAL ACCOUNTING		
Lectures per week	04	
Credits	04	
	Hours	Marks

Evaluation System	External Examination	2 Hours	60
	Internal		40
	Total		100

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Accounting from Incomplete Records	15
2	Consignment Accounts	15
3	Branch Accounts	15
4	Fire Insurance Claims	15
	TOTAL	60

Course Outcomes (CO)

CO1: Determine loss of profit and consequential loss.(3)*

CO2: Compute the loss of stock by Fire and Calculate of claim as per the insurance policy.(3)*

CO3: Explain and discuss the meaning and classification of Branch accounting and solve exercise of debtor's method Branch accounting.(5)*

CO4: Prepare accounting for consignment transactions and determine valuation of stock.(1)*

CO5: Present a Compare and contrast of single and double entry system and prepare Final accounts of proprietary trading conversion.(2)*

Sr. No.	Modules/Units						
1	Accounting from Incomplete Records						
	Introduction						
	Problems on Preparation of Final Accounts of Proprietary Trading Concern.						
	(conversion method)						
2 Consignment Accounts							
	Accounting for Consignment Transactions						
	Valuation of Stock						
	Invoicing of Goods at Higher Price						
	(Excluding Overriding Commission, Normal/Abnormal Losses)						
3	Branch Accounts						
	Meaning / Classification of Branches Accounting for Dependent Branch Not						
	Maintaining Full Books						
	Debtors Method						
	Stock and Debtors Method						
4	Fire Insurance Claims						
	Computation of Loss of Stock by Fire						
	Ascertainment of Claim as per the Insurance Policy.						
	Exclude: Loss of Profit and Consequential Loss.						

CO1: Determine loss of profit and consequential loss.(3)*

CO2: Compute the loss of stock by Fire and Calculate of claim as per the insurance policy.(3)*

CO3: Explain and discuss the meaning and classification of Branch accounting and solve exercise of debtor's method Branch accounting.(5)*

CO4: Prepare accounting for consignment transactions and determine valuation of stock.(1)*

CO5: Present a Compare and contrast of single and double entry system and prepare Final accounts of proprietary trading conversion.(2)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	-		-	-	-	-	3	-	2	2	3
CO2	2	1	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	2	-	-	-	-	-	-	-	-	-

UGBAFCC202-AUDITING (INTRODUCTION AND PLANNING) (FYBAF SEM II)

B.Com (Accounting & Finance) Honours	Semester-l	II
Subject Name: Auditing		
Lectures per week	04	
Credits	04	
	Hours	Marks

Evaluation System	External Examination	2 Hours	60
	Internal		40
	Total		100

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Introduction to Auditing	15
2	Audit Planning, Procedures and Documentation	15
3	Auditing Techniques	15
4	Internal Audit	15
	Total	60

Course Outcomes (CO)

CO1: Define Auditing State Principle & Qualities of an Auditing, Record the Objectives of Auditing, Identify types of Errors & Fraud.(6)*

CO2: Review the contents of the audit programme, concept of audit working paper. The concept of an audit notebook.(3)*

CO3: Determine the precaution should the auditor take while in test check. Content the design. The methods of audit sampling. The objectives, function & Principles of internal audit. Distinguish between Auditing vs Investigation, Internal audit vs Statutory audit.(4)*

CO4: Verification of Assets & Liabilities and Vouching Incomes & Expenses.(3)*

Sr. No.	Modules / Units
1	Introduction to Auditing

1.Basics - Financial Statements, Users of Financial Information,

Definition of Auditing, Objectives of Auditing - Primary and Secondary,

Expression of Opinion,

Detection of Frauds and Errors.

Inherent Limitations of Audit

• Errors and Frauds

Concepts, Reasons and Circumstances,

Types of Errors -Commission, Omission,

Principle and Compensating,

Types of Frauds, Risk of Fraud and Error in Audit,

Auditor's Duties and Responsibilities in Respect of Fraud

• Principles of Audit

Integrity, Objectivity, Independence, Confidentiality, Skills and Competence,

Materiality and Work Performed by Others,

Documentation, Planning, Audit Evidence,

Accounting System and Internal Control,

Audit Conclusions and Reporting

• Types of Audit

Meaning, Advantages and Disadvantages of Balance Sheet Audit,

Interim Audit,

Continuous Audit.

Concurrent Audit,

Annual Audit

Miscellaneous

Advantages of independent audit,

qualities of auditors,

auditing v/s accounting, auditing v/s investigation measures,

view the concept true and fair

accounting concept relevant to auditing

Materiality, going concern,

2 Audit Planning, Procedures and Documentation

Audit Planning

Meaning, Objectives,

Factors to be Considered,

Sources of Obtaining Information,

Discussions with Client.

Overall Audit Plan

Audit Programme

Meaning, Factors to be Considered,

Advantages, Disadvantages,

Overcoming Disadvantages,

Methods of Work,

Instruction before Commencing Works of Audit,

Overall Audit Approach

Audit working Papers

Meaning, Importance,

Factors Determining Form and Contents,

Main Functions / Importance, Features,

Contents of Permanent Audit File,

Temporary Audit File, Ownership, Custody,

Access of Other Parties to Audit Working Papers,

Auditors Lien on Working Papers,

Auditors Lien on Client's Books

Audit note book

Meaning, structure, content, general information, current information and importance

3	Auditing Techniques
	•Test Check
	Test Checking Vs Routing Checking,
	Test Check Meaning, Features, Factors to be Considered,
	When Test Checks can be Used,
	Advantages, Disadvantages and Precautions.
	•Audit Sampling
	Audit Sampling, Meaning, Purpose,
	Factors in Determining Sample Size -Sampling Risk,
	Tolerable Error and Expected Error,
	Methods of Selecting Sample Items Evaluation of Sample Results
	Auditors Liability in Conducting Audit based on Sample
	•Internal Control
	Meaning and Purpose, Review of Internal Control, Advantages,
	Auditors Duties, Review of Internal Control,
	Inherent Limitations of Internal Control,
	Internal Control Samples for Sales and Debtors,
	Purchases and Creditors, Wages and Salaries
	•Internal Checks v/s internal control, internal checks v/s test check
4	Internal Audit:
	Meaning, Basic Principles of Establishing Internal Audit, Objectives,
	Evaluation of Internal Audit by Statutory Auditor,
	Usefulness of Internal Audit
	Internal Audit Vs External Audit, Internal Checks Vs Internal Audit

CO1: Define Auditing State Principle & Qualities of an Auditing, Record the Objectives of Auditing, Identify types of Errors & Fraud. (6)*

CO2: Review the contents of the audit programme, concept of audit working paper. The concept of an audit notebook.(3)*

CO3: Determine the precaution should the auditor take while in test check. Content the design. The methods of audit sampling. The objectives, function & Principles of internal audit. Distinguish between Auditing vs Investigation, Internal audit vs Statutory audit.(4)*

CO4: Verification of Assets & Liabilities and Vouching Incomes & Expenses.(3)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

CO PO MAPPING PO1 PO2 PO3 PO4 PO5 PO6 PO7 PO8 PO9 PO10 PO11 PSO1 PSO2 PSO3 CO1 1 2 3 2 2 2 3 CO₂ 2 2 3 CO3 2 3

CO4	ı	-	-	ı	ı	ı	-	ı	ı	-	-	-	-	-
CO5	3	-	-	•	2		•	1	ı	-	-	-	-	-

UGBAFCC203-INNOVATIVE FINANCIAL SERVICES (FYBAF SEM II)

B.Com (Accounting & Finance	Semester-I	Ī		
Subject Name: Innovative Fin	ancial Services			
Lectures per week		04		
Credits	04			
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	
	Internal		40	
		100		

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Introduction to Traditional Financial Services	15
2	Issue Management and Securitization	15
3	Financial Services and its Mechanism	15
4	Consumer Finance and Credit Rating	15
	TOTAL	60

Course Outcomes (CO)

CO1:Describe term Factoring, Forfeiting, Bill Discounting, Lease Finance, Hire Purchase, Venture Capital its types, advantages and disadvantages.(5)*

CO2: Discuss theoretical base of Financial Services Functions, Constituents Growth and problems.(5)*-

CO4: Diagrammatically explain various processes of Securitization.(1)*

CO5: Evaluate Structure of Housing bank, Major issues housing Finance in India.(2)*

Sr. No.	Modules/ Units			
1	Introduction to Traditional Financial Services			

a) Financial Services:

 Concept, Objectives/Functions, Characteristics, Financial Service Market, Financial Service Market Constituents, Growth of Financial Services in India, Problems in Financial Services Sector, Banking and Non-Banking Companies, Regulatory Framework.

b) Factoring and Forfeiting:

• Introduction, Types of Factoring, Theoretical Framework, Factoring Cost, Advantages and Disadvantages of Factoring, Factoring in India, Factoring v/s Forfeiting, Working of Forfeiting, Benefits and Drawbacks of Forfeiting, Practical Problems.

c) Bill Discounting:

• Introduction, Framework, Bill Market Schemes, Factoring V/s Bill Discounting in Receivable Management.

2 Issue Management and Securitization

- a) Issue Management and Intermediaries:
 - Introduction, Merchant Bankers/ Lead Managers, Underwriters, Bankers to an Issue, Brokers to an Issue.

b) Stock Broking:

 Introduction, Stock Brokers, Sub-Brokers, Foreign Brokers, Trading and Clearing/Self Clearing Members, Stock Trading (Cash and Normal) Derivative Trading.

c) Securitization:

 Definition, Securitization v/s Factoring, Features of Securitization, Pass Through Certificates, Securitization Mechanism, Special Purpose Vehicle, Securitisable Assets, Benefits of Securitization, New Guidelines on Securitization.

3 Financial Services and its Mechanism

a) Lease and Hire-Purchase:

- Meaning, Types of Lease Finance Lease, Operating Lease, Advantages and Disadvantages of Leasing, Leasing in India, Legal Aspects of Leasing.
- Definition of Hire Purchase, Hire Purchase and Installment Sale Characteristics, Hire Purchase and Leasing, Advantages of Hire Purchase, Problems of Hire Purchase.

b) Housing Finance:

- Introduction, Housing Finance Industry, Housing Finance Policy Aspect, Sources of Funds, Market of Housing Finance, Housing Finance in India- Major Issues, Housing Finance in India Growth Factors, Housing Finance Institutions in India, National Housing Bank (NHB), Guidelines for Asset Liability Management System in HFC, Fair Trade Practice Code for HFC's, Housing Finance Agencies.
- c) Venture Capital: Introduction, Features of Venture Capital, Types of Venture Capital Financing Stages, Disinvestment mechanisms, Venture Capital Investment process, Indian Scenario

4 Consumer Finance and Credit Rating

a) Consumer Finance:

 Introduction, Sources, Types of Products, Consumer Finance Practice in India, Mechanics of Consumer Finance, Terms, Pricing, Marketing and Insurance of Consumer Finance, Consumer Credit Scoring, Case for and against Consumer Finance.

b) Plastic Money:

- Growth of Plastic Money Services in India, Types of Plastic Cards- Credit card Debit Card- Smart card- Add-on Cards, Performance of Credit Cards and Debit Cards, Benefits of Credit Cards, Dangers of Debit Cards, Prevention of Frauds and Misuse, Consumer Protection. Indian Scenario.
- Smart Cards- Features, Types, Security Features and Financial Applications.

c) Credit Rating:

 Meaning, Origin, Features, Advantages of Rating, Regulatory Framework, Credit Rating Agencies, Credit Rating Process, Credit Rating Symbols. Credit Rating Agencies in India, Limitations of Rating

Course Outcomes (CO)

CO1:Describe term Factoring, Forfeiting, Bill Discounting, Lease Finance, Hire Purchase, Venture Capital its types, advantages and disadvantages.(5)*

CO2: Discuss theoretical base of Financial Services Functions, Constituents Growth and problems.(5)*-

CO4: Diagrammatically explain various processes of Securitization.(1)*

CO5: Evaluate Structure of Housing bank, Major issues housing Finance in India.(2)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

						CO	PO	ЛАРР	ING					
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	3	ı		-	-	İ	-	2	-	2	2	3
CO2	2	2	-	ı	-	-	-	2	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	•	-	1	2	-	-	1	-	_	-	-	-	-

B.Com (Accounting & Finance) Honor	Semester-II			
Subject Name: Business Communication				
	0.4			
Lectures per week		04		
Credits		04		
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	
		40		
	Total		100	

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Presentation Skills	15
2	Group Communication	15
3	Business Correspondence	15
4	Language and Writing Skills	15
	TOTAL	60

Course Outcomes (CO)

CO1: Demonstrate the use of basic and advanced business Presentation skills. Develop interpersonal communications skills that are required for social & business interaction.(1)*

CO2: Discuss the different types of reports and their purposes.(5)*

CO3 Prepare wrote business documents. such as sales letter, Inquiry letter, Notice & Agenda.(1)*

CO4:Drafting mails, Sales order, Letter of regret (1)*

Sr. No	Module/units					
1	Presentation Skills					
	Presentations: (to be tested in tutorials only) 4 Principles of Effective Presentation					
	Effective use of OHP					
	Effective use of Transparencies					
	How to make a Power-Point Presentation					
	Public speaking skills					
2	Group Communication					
	Interviews: Group Discussion Preparing for an Interview, Types of Interviews –					
	Selection, Appraisal, Grievance, Exit					
	Interview Skills- Personal awareness, confidence, conversational skills.					
	Meetings: Need and Importance of Meetings, Conduct of Meeting and Group					
	Dynamics Role of the Chairperson, Role of the Participants, Drafting of Notice,					
	Agenda and Resolutions					
	Conference: Meaning and Importance of Conference Organizing a Conference					
	Modern Methods: Video and Tele – Conferencing					
	Public Relations: Meaning, Functions of PR Department, External and Internal					
	Measures of PR					
	Measures of PR					

3	Business Correspondence
	Trade Letters: Order, Credit and Status Enquiry, Collection (just a brief introduction
	to be given)
	Only following to be taught in detail:-
	Letters of Inquiry, Letters of Complaints, Claims, Adjustments Sales Letters,
	promotional leaflets and fliers Consumer Grievance Letters, Letters under Right to
	Information (RTI) Act
4	Language and Writing Skills
	Reports: Parts, Types, Feasibility Reports, Investigative Reports
	Summarisation: Identification of main and supporting/sub points Presenting these in a
	cohesive manner

CO1: Demonstrate the use of basic and advanced business Presentation skills. Develop interpersonal communications skills that are required for social & business interaction.(1)*

CO2: Discuss the different types of reports and their purposes.(5)*

CO3 Prepare wrote business documents. such as sales letter, Inquiry letter, Notice & Agenda.(1)*

CO4:Drafting mails, Sales order, Letter of regret (1)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	ı		-	ı	ı	-	2	-	2	2	3
CO2	2	2	-	-	-	-	-	1	-	-	-	-	-	-
CO3	2	-	-	-	3	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	2	-	-	-	-	-	-	-	-	-

UGBAFAECC205-FOUNDATION COURSE-II (FYBAF SEM II)

B.Com (Accounting & Finance) Honor	Semester-II			
Subject Name: FOUNDATION COURS				
Lectures per week	03			
Credits		02		
		Hours	Marks	
Evaluation System	2 Hours	60		

Internal	 40
Total	 100

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Globalisation and Indian Society	12
2	Human Rights	12
3	Ecology	12
4	Understanding Stress and Conflict	12
5	Managing Stress and Conflict in Contemporary Society	12
	TOTAL	60

Course Outcomes (CO)

CO1: Evaluate the knowledge to solve problems related to employability in the organization.(2)*

CO2: Analyze the concept of liberalization, privatization and globalization.(3)*

CO3: Understand the impact of globalization.(5)*

CO4: Apply the policy of "lean and mean" on the employability in the organization. (4)*

CO5: Evaluate the agricultural reforms.(2)*

Sr. No	Module/units									
1	Globalisation and Indian Society									
	Understanding the concepts of liberalization, privatization and globalization; Growth of									
	information technology and communication and its impact manifested in everyday life									
	Impact of globalization on industry: changes in employment and increasing migration;									
	Changes in agrarian sector due to globalization; rise in corporate farming and increase									
	in farmers' suicides.									
2	Human Rights									
	Concept of Human Rights; origin and evolution of the concept; The Universal									
	Declaration of Human Rights; Human Rights constituents with special reference to									
	Fundamental Rights stated in the Constitution									
3	Ecology									
	Importance of Environment Studies in the current developmental context;									
	Understanding concepts of Environment, Ecology and their interconnectedness;									
	Environment as natural capital and connection to quality of human life; Environmental									
	Degradation-causes and impact on human life; Sustainable development-concept and									
	components; poverty and environment									
4	Understanding Stress and Conflict									
	Causes of stress and conflict in individuals and society; Agents of socialization and the									
	role played by them in developing the individual; Significance of values, ethics and									
	prejudices in developing the individual; Stereotyping and prejudice as significant									
	factors in causing conflicts in society. Aggression and violence as the public expression									
	of conflict									
	Introduction to Concept of Emotional Quotient									
5	Managing Stress and Conflict in Contemporary Society									

Types of conflicts and use of coping mechanisms for managing individual stress;

Maslow's theory of self-actualisation; Different methods of responding to conflicts in society; Conflict-resolution and efforts towards building peace and harmony in society

Course Outcomes (CO)

CO1: Evaluate the knowledge to solve problems related to employability in the organization.(2)*

CO2: Analyze the concept of liberalization, privatization and globalization.(3)*

CO3: Understand the impact of globalization.(5)*

CO4: Apply the policy of "lean and mean" on the employability in the organization.(4)*

CO5: Evaluate the agricultural reforms.(2)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING														
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3	
CO1	1	2	1	-		-	-	-	-	3	-	2	2	3	
CO2	2	2	-	-	-	-	-	3	-	-	-	-	-	-	
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-	
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
CO5	3	ı	-	ı	1	-	ı	ı	-	-	-	-	-	-	

UGBAFGEC206A-BUSINESS LAW- I (Business Regulatory Framework) (FYBAF SEM II)

B.Com (Accounting & Finance) Honours						
Lectures per week						
Credits						
	Hours	Marks				
External Examination	2 Hours	60				
Internal		40				
Total		100				
	External Examination Internal	04 06 Hours External Examination 2 Hours Internal				

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Law of Contract 1872	15

2	Sale of Goods Act 1930	15
3	Negotiable Instrument Act 1881	15
4	Consumer Protection Act 1986	15
	TOTAL	60

CO1: Understand the concept of Promissory Note, Bill of Exchange.(5)*

CO2: Recognize and apply Price, Conditions and Warranties Transfer of Properties in Goods Hire Purchase Agreement Auction sale.(5)*

CO3: Understand Offer and Acceptance Capacity of Parties to Contract (e) Free Consents (f) Consideration Legality of Object (h) Agreement Declared Void Performance & Discharge of Contract (k) Remedies for Breach of Contract.(5)

Note: [1] Remembering, [2] Understanding, [3] Applying, [4] Analyzing, [5] Evaluating, [6] Creating

Sr. No	Modules/units									
Unit I	Law of Contract 1872									
	 (a) Nature of Contract (b) Classification of Contracts (c) Offer and Acceptance (d) Capacity of Parties to Contract (e) Free Consents (f) Consideration (g) Legality of Object (h) Agreement Declared Void (i) Performance & Discharge of Contract (k) Remedies for Breach of Contract (l) Indemnity (m) Guarantee (n) Bailment and Pledge (o) Agency 									
Unit II	Sale of Goods Act 1930									
	 (a) Formation of Contract of Sale (b) Goods and their Classifications (c) Price, Conditions and Warranties (d) Transfer of Properties in Goods (e) Performance of Contract of Sales (f) Unpaid Seller and his Rights (g) Hire Purchase Agreement (h) Auction sale 									
Unit III	Negotiable Instrument Act 1881									
	 (a) Definition of Negotiable Instruments (b) Features of Negotiable Instruments (c) Promissory Note, Bill of Exchange (d) Holder and Holder in due Course (e) Cheque-Crossing & Types of Crossing of cheques (f) Dishonour and Discharge of Negotiable Instruments 									
Unit IV	Consumer Protection Act 1986									
	(a) Salient Features(b) Definition of Consumers(c) Deficiency in Service(d) Defects in Goods									

Course Outcomes (CO)

CO1: Understand the concept of Promissory Note, Bill of Exchange. (5)*

CO2: Recognize and apply Price, Conditions and Warranties Transfer of Properties in Goods Hire Purchase Agreement Auction sale.(5)*

CO3: Understand Offer and Acceptance Capacity of Parties to Contract (e) Free Consents (f) Consideration Legality of Object (h) Agreement Declared Void Performance & Discharge of Contract (k) Remedies for Breach of Contract.(5)

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	CO PO MAPPING													
	PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3
CO1	1	2	1	-		-	-	-	-	3	-	2	2	3
CO2	2	1	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	-	-	-	1	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	2	-	-	-	-	-	-	-	-	-

UGBAFGEC206B -BUSINESS MATHEMATICS (FYBAF SEM II)

B.Com (Accounting & Finance)	Semester-II			
Subject Name: Business Mathematics				
Lectures per week		04		
Credits		06		
		Hours	Marks	
Evaluation System	External Examination	2 Hours	60	
	Internal Examination		40	
	Total		100	

Modules at a Glance

Sr. No.	Modules	No. of Lectures
1	Ratio, Profit and Loss	15
2	Interest and Annuity	15
3	Shares and Mutual Fund	15
4	Introduction to Statistics	15
	TOTAL	60

Course	Outcomes	$\overline{(CO)}$	١
Course	Outcomes	$(\mathbf{C}\mathbf{C})$,

CO1: Understand the concept of brokerage.(5)*

CO2: Solve problems involving cost price, selling price, trade discount and cash discount. (4)*

CO3: Calculate profit and loss of a given statement.(4)*

CO4: Recognize and apply ratios and proportions to solve real – life problems.(5)*

CO5: Define ratio, proportion and variation and its types.(6)*

Note: [1] Remembering, [2] Understanding, [3] Applying, [4] Analyzing, [5] Evaluating, [6] Creating

Sr. No.	Modules / Units
1	Ratio, Profit and Loss
	Ratio- Definition, and its types, Proportion and its types, Variation and its types,
	Percentage, Profit and loss: terms and formulae, Trade discount, Cash discount,
	problems involving cost price, selling price, trade discount, cash discount. Commission
	and brokerage.
2	Interest and Annuity
	Simple interest, compound interest,
	Equated monthly instalments, reducing balance and flat rate of interest
	Annuity immediate- present value and future value
	Stated annual rate and effective annual rate
3	Shares and Mutual Fund
	Shares- Concept, face value, market value, dividend, Equity shares, preference shares,
	bonus shares,
	Mutual Fund- Simple problems on calculation of net income after considering entry
	load, exit load, dividend, change in net asset value
4	Introduction to Statistics
	Statistics: Definition and basic concepts. Importance and applications, Data and its
	types, Organization and Presentation of data, Tabular and Graphical Representation of
	<mark>data</mark>

Course	Outcomes	(CO)

CO1: Understand the concept of brokerage.(5)*

CO2: Solve problems involving cost price, selling price, trade discount and cash discount.(4)*

CO3: Calculate profit and loss of a given statement.(4)*

CO4: Recognize and apply ratios and proportions to solve real – life problems.(5)*

CO5: Define ratio, proportion and variation and its types.(6)*

ICT Tools Used: Videos, PPT, Pen-Tablet.

Students Centric Methods: Problem Solving and Participative

(Experimental, Participative, Problem Solving)

	P				

PO1	PO2	PO3	PO4	PO5	PO6	PO7	PO8	PO9	PO10	PO11	PSO1	PSO2	PSO3	

CO1	1	2	1	-		-	-	-	-	3	-	2	2	3
CO2	2	2	-	-	-	-	-	3	-	-	-	-	-	-
CO3	2	-	-	-	2	-	-	-	-	-	-	-	-	-
CO4	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CO5	3	-	-	-	2	-	-	-	-	-	-	-	-	-

Syllabus of Courses of FYB.Com (Accounting and Finance) Honours Programme at Semester II Reference Books

UGBAFCC201-FINANCIAL ACCOUNTING - II

- Advance Accounts by Shukla and Grewal, S. Chand and Company (P) Ltd., New Delhi
- Advanced Accountancy by R.L Gupta and M. Radhaswamy, S. Chand and Company (P) Ltd., New Delhi
- Modern Accountancy by Mukherjee and Hanif, Tata Mc. Grow Hill and Co. Ltd., Mumbai
- Financial Accounting by LesileChandwichk, Pentice Hall of India AdinBakley (P) Ltd., New Delhi
- Financial Accounting for Management by Dr. Dinesh Harsalekar, Multi-Tech. Publishing Co. Ltd.,

UGBAFCC202-AUDITING

- Contemporary Auditing by Kamal Gupta, Tata Mc-Graw Hill, New Delhi
- A Hand-Book of Practical Auditing by B.N. Tandon, S. Chand and Company, New Delhi
- Fundamentals of Auditing by Kamal Gupta and Ashok Arora, Tata McGraw Hill, New Delhi
- Auditing: Principles and Practice by Ravinder Kumar, Virender Sharma, PHI Learning Pvt. Ltd.,
 New Delhi
- Auditing and Assurance for CA IPCC by Sanjib Kumar Basu, Pearson Education, New Delhi

UGBAFCC203-INNOVATIVE FINANCIAL SERVICES

- IM Pandey, Financial Management, Vikas Publishing House Ltd.
- Khan M.Y., Financial Services, McGraw Hill Education.
- Dr.S.Gurusamy, Financial Services, Vijay Nicole Imprints.
- Financial Market and Services, E, Gordon and K. Natrajan, Himalaya Publishing House

UGBAFAECC204-BUSINESS COMMUNICATION-II

- Agarwal, AnjuD(1989) A Practical Handbook for Consumers, IBH.
- Alien, R.K.(1970) Organisational Management through Communication.
- Ashley, A(1992) A Handbook Of Commercial Correspondence, Oxford University Press.
- Aswalthapa, K (1991)OrganisationalBehaviour, Himalayan Publication, Mumbai.
- Atreya N and Guha (1994) Effective Credit Management, MMC School of Management, Mumbai

UGBAFAECC205-FOUNDATION COURSE-II

- Impact of the policies of WTO on Indian agriculture S. Nehru, Serial Pub. (2012)
- Privatisation of public enterprises Emerging dimensions Edited by G.S. Batra, NarinderKaur, Anmol Pub. (1995)
- Economics of development Dwight Perkins, Steven Radelet, David Lindauer, Norton company (2006)
- Industrial Policy and economic development in India (1947 -2012) AnupChatterjeeNew Century Pub. (2012)
- Globalisation and development of backward areas Edited by G. Satyanarayana New Century Pub.

UGBAFGEC206A-BUSINESS LAW- I (Business Regulatory Framework)

- Indian Contract Act, Sales of Goods Act and Partnership Act by T.R. Desai, Sarkar and Sons Pvt. Ltd., Kolkata
- The Negotiable Instrument Act by J.S. Khergamwala, N.M. TripathiPvt. L.td., Mumbai
- The Principles of Mercantile Law by Avtar Singh, Eastern Book Company, Lucknow
- Business Law by M.C. Kuchal, Vikas Publishing House, New Delhi
- Business Law by N.D. Kapoor, Sultan Chand and Sons, New Delhi
- Business Law by P.R. Chandha, Galotia, Dew Delhi

UGBAFGEC207B-BUSINESS MATHEMATICS

- Fundamental of Statistics, S C Gupta, Himalaya Publication House.
- Business Mathematics & Statistics: B Aggarwal, Ane Book Pvt. Limited
- Business Mathematics: D C Sancheti& V K Kapoor, Sultan Chand & Sons
- Business Mathematics: A P Verma, Asian Books Pvt. :Limited.
- Business Mathematics By D. C. Sancheti and V. K. Kapoor, Sultan Chand & Sons, 2006, Chapter 1, 5, 7, 9 & 10.

B.Com. (Accounting and Finance) Honours Programme at Semester I and II Scheme of Evaluation

The performance of the learners will be evaluated in two Components. One component will be the Internal Assessment component carrying 40% marks and the second component will be the

Semester-wise End Examination component carrying 60% marks. The allocation of marks for the Internal Assessment and Semester End Examinations will be as shown below:-

A) Internal Assessment: 40 % Online Class Test-20 Marks CIE Activities- 20 Marks

Online Class Test Question Paper Pattern (Internal Assessment- Courses without Practical Courses)

All questions are objectives type of questions i.e. MCQ/Fill in the blanks/True or False.

Online Class Test (Total 20 questions*1 Mark each=20 Marks)

B) Semester End Examination: 60 %

- i. Duration: The examination shall be of 2 Hours duration
- ii. Theory question paper pattern
 - There shall be four questions each of 15 marks.
 - All questions shall be compulsory with internal choice within the questions.
 - Question may be subdivided into sub-questions a, b, c... and the allocation of marks depends on the weightage of the topic.

(Detail question paper pattern has been given separately)

Passing Standard

The learners to pass a course shall have to obtain a minimum of 40% marks in aggregate for each course where the course consists of Internal Assessment and Semester End Examination. The learners shall obtain minimum of 40% marks (i.e. 16 out of 40) in the Internal Assessment and 40% marks in Semester End Examination (i.e. 24 Out of 60) separately, to pass the course and minimum of Grade E to pass a particular semester A learner will be said to have passed the course if the learner passes the Internal Assessment and Semester End Examination together.

Question Paper Pattern (Practical Courses)

Maximum Marks: 60

Questions to be set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Question No	Particular	Marks
Q-1	Full Length Practical Question	15 Marks
	OR	
	Full Length Practical Question	15 Marks
Q-2	Full Length Practical Question	15 Marks
	OR	
Q-2	Full Length Practical Question	15 Marks
Q-3	Full Length Practical Question	15 Marks
	OR	
Q-3	Full Length Practical Question	15 Marks
Q-4	Objective Questions	
	A. Sub Questions to be asked 10 and to be answered any 08	08 Marks
	B. Sub Questions to be asked 10 and to be answered any 07	07 Marks
Q-4	(*Multiple choice / True or False / Match the columns/Fill in	
	the blanks)	
	OR	
	C) Short Notes(any 3)	15 Marks

Practical question of 15 marks may be divided into two sub questions of 7/8 and 10/5Marks. If the topic demands, instead of practical questions, appropriate theory question may be asked.

Question Paper Pattern

(Theoretical Courses)

Maximum Marks: 60

Questions to be set: 04

Duration: 2 Hrs.

All Questions are Compulsory Carrying 15 Marks each.

Question No	Particular	Marks
Q-1	Objective Questions	15 Marks
	A) Sub Questions to be asked 10 and to be answered any 8	
	B) Sub Questions to be asked 10 and to be answered any 7	
	(*Multiple choice/ True or False/ Match the columns/	
	Fill in the blanks)	
Q-2	a) Theory questions	15 Marks
	b) Theory questions	
	c)Theory Questions	
	d) Theory Questions	
Q-3	a) Theory questions	15 Marks
	b) Theory questions	
	c)Theory Questions	
	d) Theory Questions	
Q-4	a) Theory questions	15 Marks
	b) Theory questions	
	OR	
Q-4	Short Notes(any 3 out 5)	15 Marks

INTERNAL EVALUATION FOR 40 MARKS

	FYBA	F (SEM I)		FYBAF ((SEM II)
Sr. No	Subjects	Internal Evaluation	Sr. No	Subjects	Internal Evaluation

1.1	Financial	Written Test -	20 M	2.1	Financial	Written Test -	20 M
	Accounting	Book Checking-	10 M		Accounting(Special	Book Checking-	10 M
	(Elements of	Project report &viva	10M		Accounting Areas)-II	Project report &viva	a-10 M
	financial	3 1				3 1	
	accounting)-I						
1.2	Cost Accounting-	Written Test -	20 M	2.2	Auditing	Written Test -	20
	I (Introduction	Book Checking-	10 M		(Introduction and	M	
	and Elements of	Project report &viva	ı- 10M		Planning)	Case Study-	10
	Cost-I)					M	
						Reading of ledger	
						accounts-	
							10 M
1.3	Financial	Written Test -	20 M	2.3	Innovative Financial	Written Test -	20 M
	Management-I	Assignment &Viva	10 M		Services	Case Study-	10
	(Introduction to	Book checking-	10 M			M	
	financial					Presentation &Viva	- 10 M
	Management)						
1.4	Business	Written Test -	20 M	2.4	Business	Written Test -	20 M
	Communication-I	PPT with Viva-	10 M		Communication-II	Project with Viva -	10 M
		Role Play-	10 M			Mock Interview-	10 M
1.5	Commerce-I	Written Test -	20 M	2.5	Business Law-I	Written Test -	20 M
	(Business	Project -	10 M		(Business regulatory	Case Study-	10 M
	Environment)	PPT-	10 M		Framework-I)	GD-	10 M
1.6	Business	Written Test -	20 M	2.6	Business	Written Test -	20 M
	Economics-I	Presentation& Viva-	- 10 M		Mathematics	Book checking -	10 M
		Case Study-	10 M			Formula Presentation	n and
						viva-	10 M
1.7	Foundation	Written Test -	20 M	2.7	Foundation Course-II	Written Test -	20 M
	Course-I	Study of Social Issu	es10 M			Study of Social	
		Case Study -	10 M			Issues-	10 M
						Case Study -	10 M

Title: The course shall be titled as "Certificate course in Leadership Development Program"

Eligibility: HSC

Duration: 3.5 month

Intake Capacity: 25- 30 student (per batch)

Lectures: 30 hrs / 15 week/30 session

Fees structure: Rs. 2000

Modules at a Glance

SR NO	MODULES	NO.OF LECTURES
1	Overview of leadership styles	03 session
2	Creative thinking	03 session
3	Innovativeness	03 session
4	Time management skill and abilities	03 session
5	Positive attitude skill	03 session
6	Team management Skill	03 session
7	Tools of Effective Communication	03 session
8	Strength of Ethical Work	03 session
9	Scientific way to Problem Solving and	03 session
	Flexibility and Adoptability	
10	Understanding through Critical Evaluation	03 session
11	Stress Management	03 session

- Introduction
- Meaning and definition
- Various styles of leadership
- Characteristics or attributes of leadership styles

Module 2 - Creative thinking

- Meaning and definition
- Creative method
- Creative thinking techniques
- Ideas generating questions
- Brainstorming

Module 3- Innovativeness

- Background of innovation
- Definition
- Types of innovation
- What is important?
- The degree of innovation.

Module 4 - Time management skill and abilities

- Meaning and factors of time management
- Benefits of time management
- Time management techniques
- Time management skills
- Time management Tips for Student.

Module 5 - Positive attitude skill

- Introduction and meaning
- Why you need positive attitude?
- The benefits of positive attitude
- Simple tips for developing positive attitude
- You have?

Module 6 - Team management Skill

- Introduction of management
- Importance of delegation

- Motivation : Theory X and Y
- Developing team : communication and working with team
- Discipline and traps to aviod

Module 7 - Tools of Effective Communication

- Meaning and Definition
- How to communicate effectively
- Use Humor, treat people equally, attempt to Resolve Conflict, minimize stress, etc.

Module 8 - Strength of Ethical Work

- Meaning and Definition
- Benefits and Social relevance of Good ethics
- Characteristics of Ethics

Module 9 - Scientific way to Problem Solving and Flexibility and Adoptability

- Meaning and definition
- Scientific method
- Practical use of flexibility and adoptability in individual's life
- Advantages of Problem solving and Flexible and adoptable mode

Module 10 - Understanding through Critical Evaluation

- Introduction and meaning
- Why you need critical thinking?

The benefits of critical thinking in various sectors

Module 11 - Stress Management

- Meaning and Definition
- Causes of Stress
- Interaction between work and home stress
- Individual stress management and Organizational stress management

Scheme of Evaluation

The performance of the learners will be evaluated in two Components. One component will be the Internal Assessment component carrying 20 marks and the second component will be the Course End Examination component carrying 40 marks. The allocation of marks for the Internal Assessment and Course End Examinations will be as shown below:-

- A. Internal Assessment: 20 marks
 Activity Conducted in Classroom based on practical aspects.
- **B.** Course End Examination: 40 marks
 - 1. Duration: The examination shall be of 1.30 Hours duration
 - 2. Theory question paper pattern
 All are objective type Questions.

(*Multiple choice/ True or False/ Match the columns/Fill in the blanks)